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Viprinet Shows Further International Growth – iPhoenix Networks Assigned as New Viprinet Distributor in Greece

Bingen am Rhein, Germany, 5/18/2015. Viprinet, a leading developer and manufacturer of bonding routers, continues to expand its reach in international markets. In May 2015, iPhoenix Networks P.C., a systems integrator and IT consultancy firm with headquarters in Piraeus, Greece, became a new Viprinet distributor and strategic partner serving Greece and Cyprus. This partnership continues to consolidate Viprinet's market position in Southeastern Europe, expanding its access to customers for its modular WAN connection bonding technologies, which enable clients to combine a diverse mixture of broadcast media, including xDSL, mobile data, and satellite, into a single VPN link.

Customers in this region are now able to obtain all products in Viprinet's portfolio via iPhoenix Networks. This gives them a new opportunity to set up a network infrastructure appropriate to their needs and their applications based on adaptable, robust technology. Viprinet products are targeted at all companies and organizations that need highly available, reliable, and secure connections to the internet – whether in the office or on the road.

"We are pleased to welcome iPhoenix Networks as a skilled and experienced new distributor for Greece and Cyprus", says Simon Kissel, CEO of Viprinet. "We believe that there is a great potential for our bonding technology in this region: this relates to site-to-site VPN connections of companies or public authorities as well as to mobile solutions for transportation and shipping."

"We are very excited to partner with Viprinet; through this partnership, we are now able to offer to all clients with a need for fast and absolutely reliable data connections the well-established Viprinet solution for the first time," said Elies Pavlou, Managing Director of iPhoenix Networks.

About Viprinet Europe GmbH

Viprinet has been manufacturing innovative network components since 2006; their patented technology makes it possible to aggregate the bandwidths of a variety of WAN connections at the same time (xDSL, cable, mobile, or satellite). Today, about 50 employees develop, produce, and sell Viprinet products worldwide from Bingen am Rhein in Germany. An additional sales office opened in Sunnyvale, California, in early 2015. All Viprinet products are made in Germany and fulfill the highest standards of security and confidentiality.

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